

DELIVERING YOUR **DIGITAL OBJECTIVES** 



# **Overview**



Thank you for taking the time to discuss services at Adbudds. Based on our experience at Adbudds, we are confident on meeting targets through website traffic, customer engagement/acquisition and on-site conversions within a quarter.

Based on current Digital Marketing needs, our recommended approach will focus on customer acquisition from top 3 platforms for your business and building upon that. Our tried and tested methodologies and conversion optimization techniques ensures all digital marketing tactics used deliver a great Return Over Investment.

We employ a wide range of research tools to develop a comprehensive marketing strategy that will meet your businesses acquisition goals. For any further questions or queries, please shoot us an email at info@adbudds.com

Thank You,

# About us

Adbudds is a full -service Digital Advertising Agency based in Delhi.

### Our in-house services include:



- Social Media Marketing (SMM)
- Search Engine Optimization (SEO)
- Paid Advertising
- E-commerce
- Website Design & Development
- Online Reputation Management
- Content Marketing
- Lead Generation
- Online Media Buying

In today's digital business world, you need a partner who can help you take advantage of marketing opportunities across a variety of channels in realtime. Adbudds combines a data-driven approach with knowledge gained from years in print, digital, traditional & electronic media to deliver outstanding results to our clients.

## A Digital Advertising Agency

Phose







#### Content

Development of a new lead magnet as well as search engine optimization of existing and new content resulted in Laintimo Company Inc's organic traffic increasing by more than by 1,461% for target key phrases. In addition to referral traffic and paid media, total web traffic rose by 956%.

## Distribution

Managing Laintimo Company Inc's 7-figure paid media budget meant tracking their cost-per-conversion diligently to make sure they were achieving the desired ROI. If one channel or tactic was not performing, we would reallocate the budget to a channel that was converting at the desired cost-per-conversion.

#### Optimization

Using multivariate analysis, Adbudds was able to increase conversion rate on Laintimo Company Inc's key landing pages from 5% to 13%. Combined with the increased traffic to site, the overall digital marketing strategy resulted in 25 times more leads.





#### Digital Advertising



BB Ad sets				Ads		
		<b>4</b>	Rules 🔻	View Setup OColumns: Pe		
	Budget	Results	Reach	Impressions	Cost per result	
	Using ad se	69	9,522	18,580	₹37.12	

Using ad se	69 On-Faceboo	9,522	18,580	₹37.12 Per on-Facebo	
Using ad se	56 On-Faceboo	6,450	12,177	₹46.85 Per on-Facebo	
Using ad se	142 Post engage	965	12,429	₹14.44 Per Post Engag	
Using ad se	63 Post engage	396	2,052	₹10.48 Per Post Engag	
Using ad se	85 On-Faceboo	4,420	5,790	₹8.81 Per on-Facebo	
Using ad se	26 On-Faceboo	3,480	4,940	₹27.20 Per on-Facebo	
Using ad se	— Post engage	_	_	Per Post Engag	
₹1,100.00 Lifetime	31 Applications	2,628	3,160	₹5.82 Per application	
Using ad se	41 On-Faceboo	4,527	7,432	₹24.31 Per on-Facebo	

s: Performance 💌	Breakdown
Am	nount spent
	₹2,561.31
	₹2,623.41
	₹2,050.02
₹660.46 0	of ₹1,000.00
	₹748.68
	₹707.19
	₹0.00
	₹180.29
	₹996.85



Optimization score	Campaign type	Impr.	Interactions	Interaction rate	Avg. cost	Cost
100%	Display	2,368,896	35,806 clicks, engagements	1.51%	₹1.73	₹61,776.30
100%	Display	264,040	7,129 clicks, engagements	2.70%	₹1.57	₹11,188.66
_	Video	168,176	161,605 engagements, views	96.09%	₹0.06	₹10,244.39
_	Display	32,421	711 clicks	2.19%	₹1.08	₹770.35
_	Search	49,237	681 clicks	1.38%	₹15.97	₹10,874.10
_	Display	0	0	_	_	₹0.00
_	Display	0	0	_	_	₹0.00

#### Digital Advertising



Budget	Results	Reach	Impressions
₹3,360.00 Lifetime	110 Link Clicks	18,616	18,616
Using ad se	26 Link Clicks	6,746	7,115
₹10,000.00 Lifetime	1,555 Link Clicks	22,824	26,551
Using ad se	6,637 Post engage	1,154	43,453
Using ad se	4,658 Link Clicks	13,156	89,286
Using ad se	7,107 Link Clicks	71,810	107,866

#### Cost per result

₹4.58 Per link click

₹13.78 Per link click

₹1.53 Per link click

₹0.50 Per Post Engag...

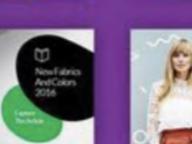
> ₹1.32 Per link click

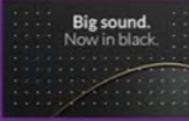
₹0.46 Per link click



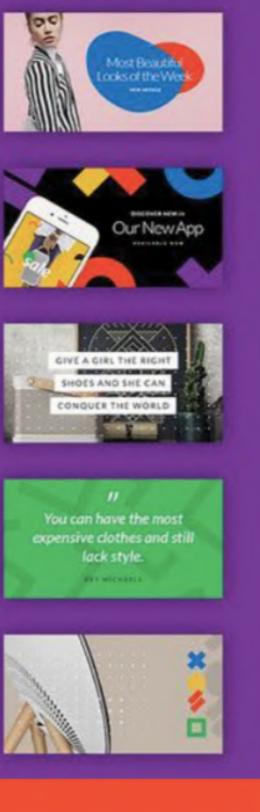


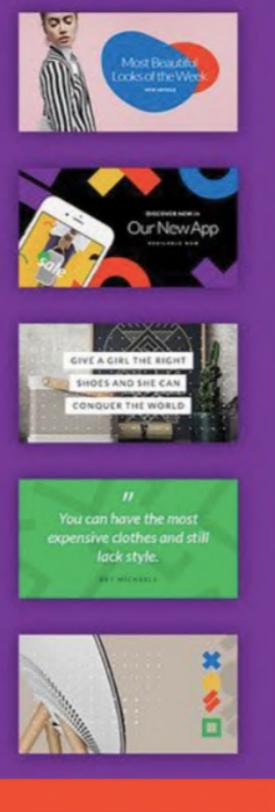






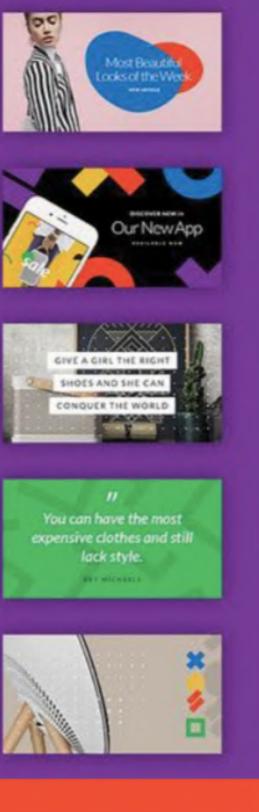
5 Things to Get You Through Wednesday









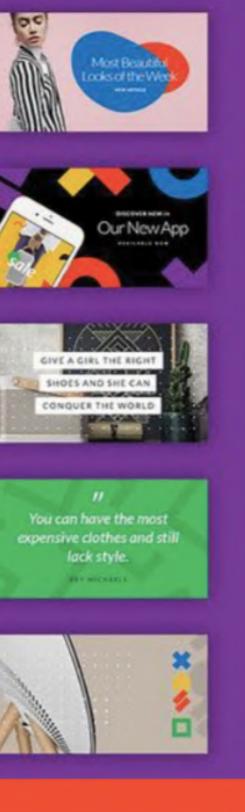


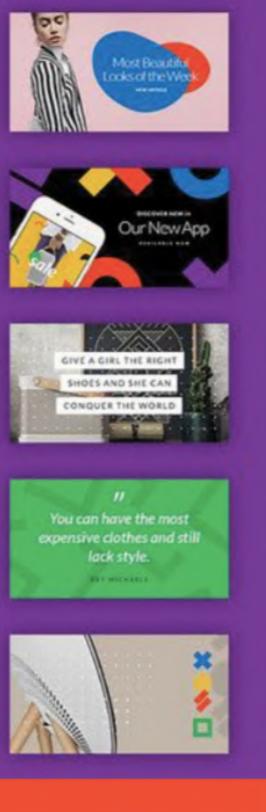






FLASH SALE



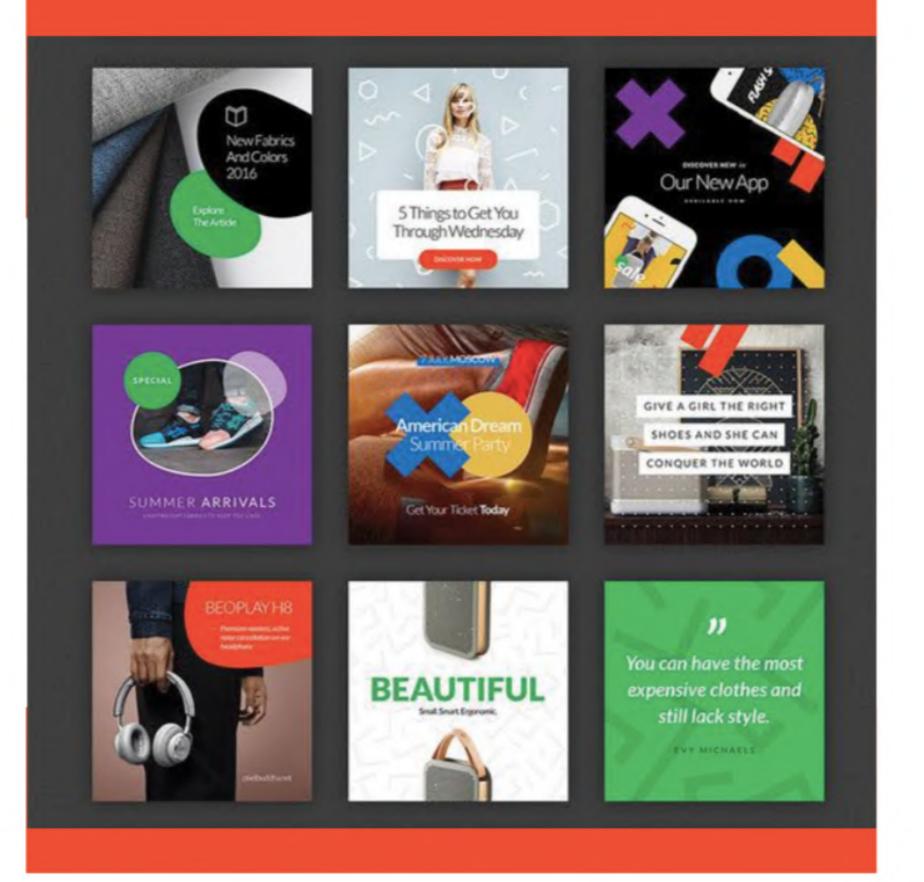
















Q Search products...

Home Shop Blog About Contact us

#### Up to 10% off!

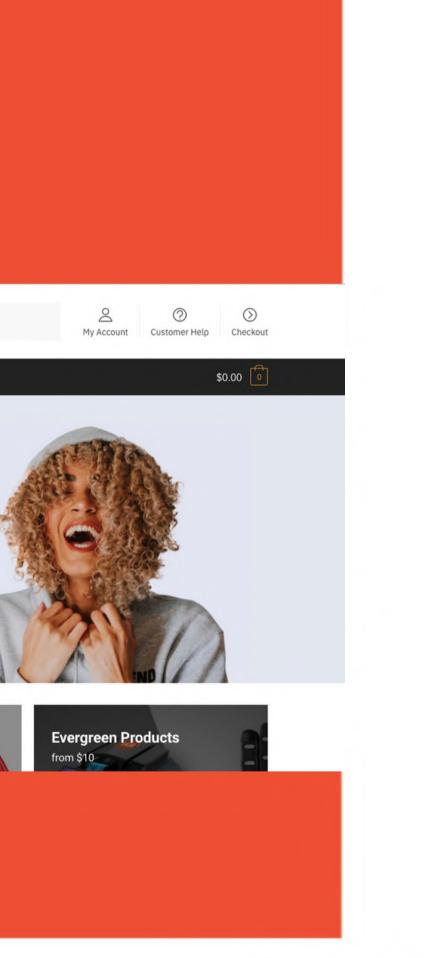
Don't miss out on some very special items at extraordinary sale prices. For a limited time!

#### Pick up a bargain $\rightarrow$

With code: NEWSALE

**Trendy Products** 

Latest Products







#### **WEBSITES**

Know More

Websites are an extension of your business and yourself and we put it exactly the way you want it. A "SIMPLE" approach to deliver easy to navigate breathtakingly beautiful websites

#### SEO

From Rankings to Results, Our Approach is detailed oriented backed up with visuals and workflows for you to understand. In short a "SMART" Approach

Know More

#### SOCIALS

Socials are marketing advantages at its best. Effective enough to add great value to your business and revenue. We believe in keeping it "SORTED" and real.

 $\rightarrow$ 

# **OUR MARKETING TEAM**

Adbudds is a digital and technology Advertising agency that provides result based marketing.







SAURABH

**KHASPURI** 

FOUNDER





AASHIMA YADAV CMO

#### ANIMESH DIGITAL MARKETING HEAD











KNOWLETT LEARNING EDUCATION | TRAINING | CONSULTING KNOWLEDGEWOODS

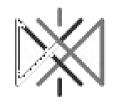


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INTERSEKT



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Aman Travels Delhi Pvt. Ltd.





## Thank You

# We would look forward to serve you with our expertise and build a better business with integrity and commitment.

Call Us on : 9811962434, 8586082070 Email Us : info@adbudds.com Web: www.adbudds.com

